#### OUR PLATFORMS & SOLUTIONS

# HYCARDS

Platform for customer loyalty management through electronic payment tools for banking and business.

### WHAT IS IT?

Integrated, flexible and customizable platform for Customer acquisition and retention, at the center of a multi-channel strategy (B2B and B2C), oriented towards long-term business.

# WHAT DOES IT DO?

Hycards enables you to manage customer loyalty, also through mobile apps: fidelity and multifunction cards, e-coupons and fuel cards, loyalty programs and cashback, marketplace.

LAPPENIN



### **HOW DOES IT WORK?**

#### DEDICATED MERCHANT AREA

- · CMS and integrated workflow
- · Physical/virtual products' catalog
- Customized price lists
- Back-Office for order management
- Clients' cluster definition
- Promotional actions vs Clients

#### COMMUNICATION

- · Omnichannel campaigns (WEB, APP, events)
- · Direct e-mail campaigns
- · Data analysis and market trend indicators

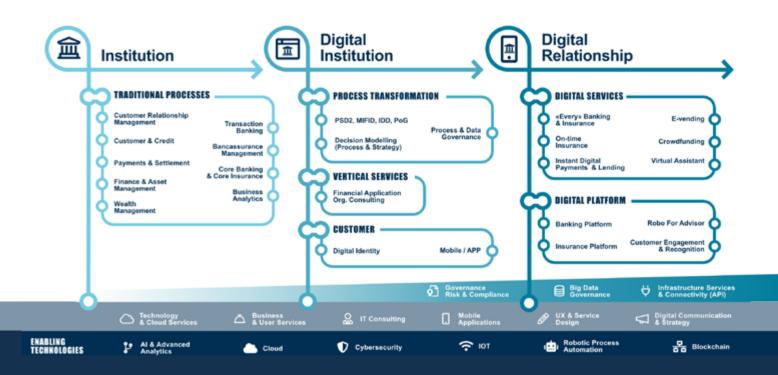
#### DESIGN

- · E-commerce platforms
- Multi-channel Click & Collect and Buy & Collect
- Integration with ERP, payment & reporting systems, Loyalty/Couponing/Cashback
- · Integration with logistics services
- Digital Invoice and Document Management

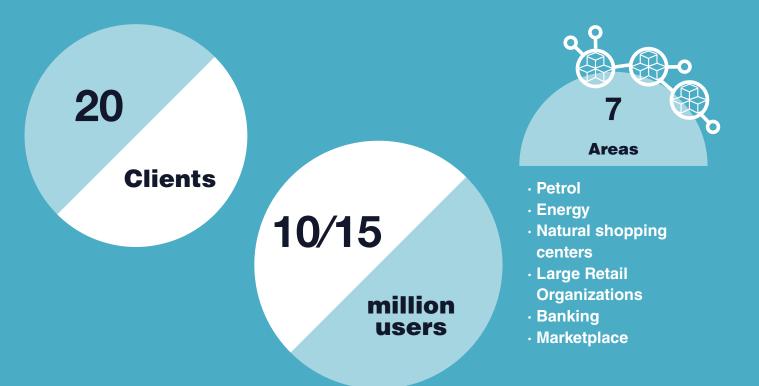
## DEDICATED CUSTOMER AREA (BUSINESS/RETAIL)

- · Client registration
- Product catalog consultation
- Order history
- · Loyalty and Cashback position
- Profiled offers

# DIGITAL FINANCE: PORTFOLIO MAP



# WHERE DO WE APPLY IT?



### WHAT VALUE FOR OUR CUSTOMERS?



#### MODULARITY

Possibility to activate the individual modules natively according to different needs



#### PROFITABILITY

Integrated platform with real-time monitoring tools to evaluate clients' behavior.



#### SCALABILITY

Scalable system able to manage both small realities and complex organizations with high volumes and peaks typical of real time transactional perimeters.



#### LOYALTY

Possibility of letting functionalities interact to increase customer loyalty with the brand.

# MULTI-CHANNEL

Platform designed and realized with technologies

realized with technologies capable of displaying functionalities that can be reached by different channels.



#### CUSTOMER CENTRICITY

Central view of Client's behavior on the various access channels and service use. **HYCARDS** 

### **KEY CLIENTS**



### **TECHNOLOGICAL FEATURES.**

WEP Platform Standard J2EE Front End Angular Smart POS Tetra, Android Mobile Native app for Android and IOS platforms

### **FULLY RESPONSIVE / BROWSER COMPATIBILITY**



### **INTEGRATION WITH MAIN PLATFORMS:**

Ingenico PAX Mercury Payments Service SIA SAP





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