

# Digital Finance

We guide financial and insurance institutions towards new digital ecosystems. To innovate processes, meet people's needs, and create new value for the future.

## What is Happening

The era of products is coming to an end. As is the era of operational uniqueness and competition. Instead, we are entering a period in which it is necessary to bring together different actors, each one forming part of a network, depending on their expertise.

## The Challenge of 2021

Banks and insurance companies will need to invest in different industries, learning how to communicate with them and create networks within them, in which everyone helps to enhance the richness of the ecosystem by doing their own job. They will need to start with a focus on culture and creativity, overcoming the sense of pure competition.

## Our Approach

In a world that seeks to move beyond competitiveness towards integration, Engineering no longer sees itself as a service provider, but rather as a partner that can enable and accelerate this cooperation between different worlds.

Our goal is to help financial and insurance organisations to transform the way they manage data and processes, supporting them in the creation of new digital ecosystems that can connect the needs of the real world with the possibilities of the digital world.



[Read White Paper](#)

*The value of the future is creativity and banking/insurance entities will need to provide impetus for this process, facilitating credit, insurance cover, and advisory services, becoming the driving force behind this revolution and the engine of this innovation. Financial players can become brokers of new values, and thus enablers of new ecosystems, accelerating the creativity of companies and helping them to capitalise on the value of the new 'black gold' - data - as well as the ability to extract knowledge from it.*



**Giuseppina Volpi**

General Financial Director, Engineering

**7**

**Main Hubs**

One integrated network  
Turin, Milan, Brescia, Padua  
Florence, Rome, Naples

**1.500+**

**Professionals**

**80%**

of medium and large banks have chosen our products.

**25%**

of insurance groups work with us

# What We Do

## Institutions

The management of traditional processes forms the core of **our banking and insurance services** and makes use of numerous applications and expertise. With our solutions, we help organisations **to develop integrated approaches with clients** along the whole process of the service offered: this allows them to stimulate the loyalty of current customers and obtain the loyalty of potential customers.

## Digital Institution

Thanks to our experience in handling large volumes of data, **we build a comprehensive offer that is constantly being updated in terms of technology and functionality.** It is tailored to the specific needs of financial institutions and proposes **an agile and innovative model**, which uses the collaboration of technology and business partners to offer a digitalisation path where skills, best-of-breed technologies and geographical presence are integrated.

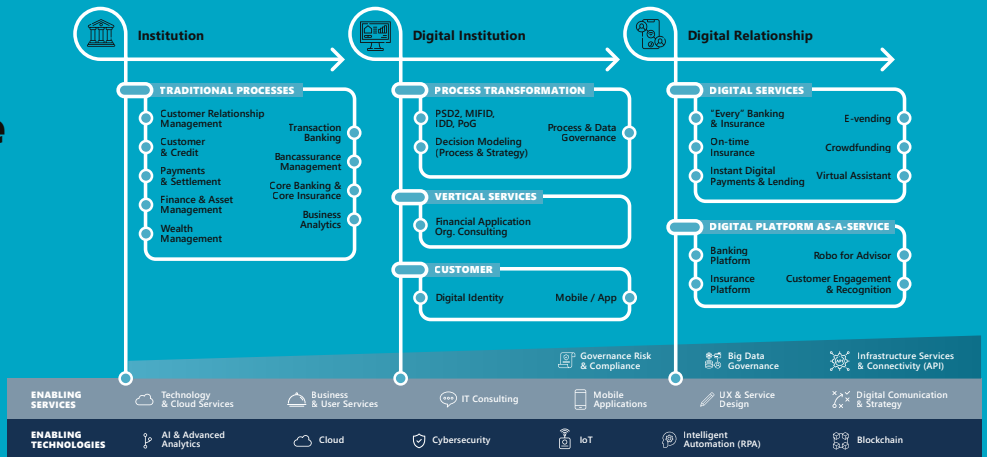
## Digital Relationship

We support the transformation of financial institutions into **Open, Data & Cognitive Banking/Insurance** to make the customer journey simpler and more immediate. We support them in revising their credit, customer relationship and advisory processes through the use of new technologies. **AI & Advanced Analytics, RPA, Cybersecurity and Cloud** enable a digital and omnichannel relationship to meet and connect with people's needs.

## Our Portfolio for Digital Finance



Discover our Portfolio Map and our case studies



### THE WORLD WE LIVE IN

- AUGMENTED CITY
- SMART ENERGY & UTILITIES
- SMART TRANSPORTATION
- DIGITAL MEDIA & COMMUNICATION

### THE WORLD WE WORK IN

- DIGITAL INDUSTRY
- DIGITAL FINANCE**
- DIGITAL RETAIL & FASHION
- SMART AGRICULTURE

### THE WORLD THAT LOOKS AFTER US

- SMART GOVERNMENT
- E-HEALTH
- DIGITAL DEFENSE, AEROSPACE & HOMELAND SECURITY

Discover our solutions

